

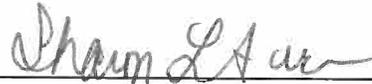
**RESOLUTION 2013-176**

**RESOLUTION OF THE TOWNSHIP OF BARNEGAT,  
COUNTY OF OCEAN, STATE OF NEW JERSEY,  
AUTHORIZING THE TOWNSHIP CLERK TO  
ADVERTISE FOR THE RECEIPT OF BIDS FOR UNIFORM  
RENTAL PROVIDED ON A WEEKLY BASIS**

BE IT RESOLVED by the Township Committee of the Township of Barnegat, County of Ocean, State of New Jersey that the Municipal Clerk is hereby authorized to advertise for the receipt of bids for Uniform Rentals on a weekly basis, laundered uniforms for a three (3) year period.

**CERTIFICATION**

I, Sharon L. Auer, Acting Municipal Clerk of the Township of Barnegat, County of Ocean, State of New Jersey hereby certify that the foregoing resolution was duly adopted by the Township Committee of said Township at their regular meeting held on the 15<sup>th</sup> day of April, 2013, in the Municipal Court Room, 900 West Bay Avenue, Barnegat, New Jersey.



\_\_\_\_\_  
Sharon L. Auer  
Acting Municipal Clerk

**TOWNSHIP OF BARNEGAT  
900 WEST BAY AVENUE  
BARNEGAT, OCEAN COUNTY, NEW JERSEY**

**SPECIFICATIONS**

**FOR**

**UNIFORM RENTAL PROVIDED ON A WEEKLY BASIS  
LAUNDERED UNIFORMS FOR THREE YEARS AS FOLLOWS:**

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- 1.) COMPLETE BID DOCUMENTS ENCLOSED AS INDICATED
- 2.) DO NOT SEPARATE PROPOSAL OR OTHER SECTIONS WHEN SUBMITTING YOUR BID
- 3.) THE TOWNSHIP OF BARNEGAT WILL NOT ACCEPT BIDS BY WAY OF FACSIMILE TRANSMISSION
- 4.) NO BIDS WILL BE ACCEPTED AFTER THE EXACT TIME AND DATE SPECIFIED FOR BID OPENING
- 5.) INCOMPLETE BID DOCUMENTS WILL AUTOMATICALLY DISQUALIFY THE BID

Notice is hereby given that sealed bids will be received and opened by the Township of Barnegat on the \_\_\_ day of \_\_\_\_\_, 2013 at \_\_\_\_\_pm in the Municipal Clerk's Office, Town Hall, at 900 West Bay Avenue, Barnegat, New Jersey 08005 for the furnishing of:

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**UNIFORM RENTAL PROVIDED ON A WEEKLY BASIS  
LAUNDERED UNIFORMS FOR THREE YEARS AS FOLLOWS:**

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All in accordance with the specifications on file in the office of the Township Clerk, 900 West Bay Avenue, Barnegat, New Jersey, where said specifications may be obtained by prospective Bidders.

All bids must be submitted on the form provided with the specifications and submitted in a sealed opaque envelope marked clearly on the outside as follows:

Addressed to the Township Clerk, Township of Barnegat, 900 West Bay Avenue, Barnegat, New Jersey 08005 and shall carry the name and address of the Bidder also marked clearly on the outside. Bidders are required to comply with the provisions of P.L. 1975, C. 127 (N.J.A.C. 17:27) and C33 Laws of 1977 State of New Jersey and with all of the written specifications. Any bid security, required by the specifications, any consent to issue performance security, if required, shall be submitted with the specifications.

The Township of Barnegat reserves the right to reject any and all bids, to waive any informalities or irregularities in the bids received and to accept any bid which is deemed the lowest submitted by a responsible Bidder.

Bid Award shall be made at a meeting of the Township Committee. Notice of this meeting is published in accordance with the "Open Public Meeting Law P.L. 1975 0231" and the public may attend.

## CHECKLIST

The following items indicated by check mark **MUST** be submitted with the Bid Proposal form:

- 1. Bid Proposal Guarantee (Bid Bond or Certified Check)
- 2. Contractor's Affirmative Action Plan or Affidavit
- 3. Certificate of Consent of Surety Form (Performance Bond)
- 4. Corporate Disclosure Statement
- 5. Non-Collusion Affidavit
- 6. Statement of Bidder's Qualifications
- 7. Contractor's Certification of Compliance Affirmative Action
- 8. Letter of Warranty or Guarantee (if any)
- 9. MSDS Information, if required, in the specifications (Right-To-Know)
- 10. CAS Information, if required, in the specifications (Right-To-Know)
- 11. "Contractors' Registration Certificate: issued by the State of New Jersey Department of the Treasury
- 12. "Business Registration Certificate" issued by the State of New Jersey

Bid Package shall be returned in tact (all papers).

Any corrections, additions or deletions shall be initialed and dated.

## GENERAL INFORMATION FOR BIDDERS

Persons desiring to make proposals will find attached, hereto, detailed specifications and bidding blank. The specifications are to be considered as and shall form a part of the Contract. The time and place at which proposals will be received will be found in the published notice to bidders, a copy of which is attached. Copies of the specifications may be obtained at the office of the Township Administrator, 900 West Bay Avenue, Barnegat, New Jersey 08005.

The Township Committee will award, at their discretion, to the over-all lowest Bidder, where a single item is requested. Where specified in the actual specifications, award may be made for any of the items, line item by line item or in specified combinations thereof, otherwise, in multiple item specifications, award will be made for the entire group of items to the overall lowest Bidder.

Proposals are to be made on the blank Bid Form provided and attached to the Contract form and specifications. All blank spaces in the proposal must be filled in and no change shall be made in the proposal or the items mentioned therein. All information which may be requested of the Bidder in any part of these specifications shall be included in the proposal. All erasures, interpretations or other physical changes in the Bid Form shall be signed or initialed by the Bidder. Bids which contain any conditions, omissions, erasures, alterations or items not called for in the proposal, or irregularities of any kind may be rejected by the Township of Barnegat as being incomplete.

Each Bid must be enclosed in a sealed opaque envelope, endorsed on the outside: FURNISHING AND DELIVERING OF (...THE NAMED ITEM OR GROUP OF ITEMS...) and bearing the name and address of the Bidder on the outside.

No proposal will be permitted to be withdrawn for any reason whatsoever after it has been deposited with the Township of Barnegat.

The proposal will be held to have been made with full knowledge of the conditions and requirements, as called for in the specifications, including the physical characteristics of the area to which the item is to be installed, conditions above, below and on the surface of the ground, the physical facilities of the Township of Barnegat. The suppliers of Contractor will be held to have visited and inspected the premises prior to the time of submitting the bids and to have appraised all conditions under which the Contract is to be executed.

Bidders are required to give their names, together with the address of their place of business and the name or names of all persons interested in said business. If a corporation, the names of the President, Secretary and Treasurer must be given. If a partnership or corporation, the names and addresses of all persons who own 10% or more of the corporate stock or partnership interested in any manner in any other proposal for the same supply of materials or rendering of work, both such proposals will be deemed to be disallowed and will not be considered. This provision shall not prevent a party from quoting prices on material and equipment to another potential Bidder. Every proposal must be formal and must be in all respects fair and without collusion or fraud.

Proposals must be accompanied by a guarantee in the amount of 10% of the Bid amount but not in excess of \$20,000, in the form of a certified check, cashier's check or Bid bond, drawn on some solvent banking institution of the State of New Jersey.

All Bid guarantees, except those of the three apparent lowest responsible bidders will be returned to the unsuccessful bidders, within ten (10) days after the date of opening bids, Sundays and Holidays excluded. The deposit of Bidders, other than the one to whom the award of the Contract was granted, will be returned within fifteen (15) days after the award is granted. No interest will be allowed on any deposit made for Bid security.

Within three (3) days, Sundays and Holidays excluded, after the awarding and signing of the Contract and the approval of the supplier and contractor's performance bond, if required by the specifications, the Bid security of the remaining unsuccessful bidders shall be returned.

When those specifications require performance guarantees or security, in addition to the Bid security described above, each Bidder shall provide a certificate from the Surety Company stating it will provide the Bidder with a bond in the sum of One Hundred Percent (100%) of Bid proposal which is required by these specifications. If a Bidder desires to offer the bond of an individual instead of that of a Surety Company, he/she shall submit with his/her Bid a certificate signed by such individual similar to that which is required of a Surety Company. The Township may reject such Bid solely for the reason that it is not satisfied with the sufficiency of the individual surety offered. Where these specifications allow a submission of cash, cashier's check or a certified check in lieu of a Surety Company or individual bond, no interest will be allowed to any party awarded the contract.

Any Bid which, in the opinion of the Township Committee, is unbalanced may be rejected. Any discrepancy between the unit price and the overall price, after multiplication of the unit price by the quantity, shall be determined by extending the unit price multiplied by the quantity. The corrected total shall be used to determine the award of the Contract.

The Township of Barnegat reserves the right to reject all bids and re-advertise and award the Contract in the regular manner if, in its judgment, the interest of the Township of Barnegat will be enhanced, thereby.

The Contract will be awarded to the lowest responsible Bidder complying with the terms and conditions of the CONTRACT DOCUMENTS. The Township of Barnegat shall award this Contract within sixty (60) days of the receipt of Bid or reject all bids, unless the time for making awards shall be extended within the consent of the Bidder. The person or persons whose proposal is accepted will be required to execute the Contract and furnish bonds within ten (10) days from the date of the notice of award, delivered to him/her or them in person or mailed to the address given in the proposal. In case of failure or refusal on part of the Bidder to enter into Contract within the set period of time, unless the time is voluntarily extended by the Township of Barnegat, the amount of the deposit made shall be forfeited to the Township of Barnegat.

Upon the execution of the Contract and the approval of the bond, if required, any certified check deposited as Bid security will be returned to the Bidder.

If any person contemplating submitting a Bid for the proposed work is in doubt as to the true meaning of any part of the plans, specifications or other proposed CONTRACT DOCUMENTS, he/she may submit to the Township of Barnegat a written request for an interpretation thereof. The person submitting the request will be responsible for its prompt delivery and the request to be considered must be received at least five (5) days prior to the date set for opening the bids. Any interpretation of the documents will be made only by written addendum duly issued and a copy of such addendum will be mailed or delivered to each person receiving a set of such documents. The Township of Barnegat will not be responsible for any other explanations or interpretations of the proposed documents.

During the time that this project is being advertised for bids, all changes or modifications in plans, specifications or Contract conditions will be communicated to all Bidders in the form of written addenda, by registered mail and in the manner provided by law so as to insure that they will have all available supplemental information before bids are received.

All addenda duly issued as set forth above shall become part of the CONTRACT DOCUMENTS. Failure of any Bidder to receive such addenda shall not relieve him/her from any obligation under his/her Bid submitted, excepted where it is shown that the Bidder was a duly registered Bidder and the Township of Barnegat failed to provide the addenda, through no fault of the Bidder.

Only manufactured products of the United States, wherever available, shall be used in connection with this undertaking, pursuant to 40A:11-18 of the Revised Statutes of the State of New Jersey.

The Township Committee reserves the right to award tie bids at its discretion.

All bidders who are basing their proposal on equipment contending to be "equivalent" product to the specified item in these bids documents and contend that the equipment be considered as an approved equal, then must document on their letterhead a list of details supporting any and all deviations. A general exception cannot be taken for any item. A full written comparison MUST accompany the Bid proposal. A local demonstration of all proposed equipment shall be provided at the Township's request.

The manufacturers make and models Bid shall be submitted with all proposals.

BIDS must be rejected as NON-RESPONSIVE if a Contractor fails to comply with the requirements of P.L. 1975, C127 (N.J.A.C. 17-27).

1. Within seven (7) days after receipt of the notification of intent to award the Contract or receipt of the Contract, whichever is sooner, a procurement Contract with 50 or more employees should present on to the following to the Township:
  - a. An existing federally approved or sanctioned Affirmative Action Program
  - b. A certificate of Employee Information Report Approval

- c. If the Contractor cannot present "a" or "b" the Contractor is required to complete an Employee Information Report (Form AA302). This term will be made available to Contractors by the Township of Barnegat.

If a procurement Contractor claims to have less than 50 employees, the Contractor must submit an affidavit to that effect, available in the Office of the Township Clerk.

The following questions must be answered by all prospective Bidders:

- 1. Do you have a federally approved or sanctioned Affirmative Action Program?  
Yes \_\_\_\_\_ No \_\_\_\_\_
  - a. If yes, please submit a photo copy of such approval
- 2. Do you have a State Certificate of Employee Information Report Approval?  
Yes \_\_\_\_\_ No \_\_\_\_\_
  - a. If yes, please submit a photo copy of such certificate
  - b. If no, do you have 50 or more employees?  
Yes \_\_\_\_\_ No \_\_\_\_\_

The undersigned Contractor certifies that he/she is aware of the commitment to comply with the requirements of P.L. 1975, C127 (N.J.A.C. 17-27) and agrees to furnish the required documentation pursuant to the law.

COMPANY \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

STATE OF NEW JERSEY

COUNTY OF \_\_\_\_\_ City, Town, Borough of \_\_\_\_\_

of full age, being duly sworn according to the law on my oath depose and say that:

1. I am President, Partner or Owner of the firm of \_\_\_\_\_ ; Bidder submitting a proposal on the above named project.
2. \_\_\_\_\_ does not have 50 or more employees inclusive of all officers and employees of every type.
3. I am familiar with the Affirmative Action requirements of P.L. 1975, C127 (N.J.A.C. 17:27) and the rules and regulations issued by the Treasurer of the State of New Jersey, pursuant thereto.
4. \_\_\_\_\_ has complied with all the Affirmative Action requirements of the State of New Jersey, including those required by P.L. 1975, C127 (N.J.A.C. 17:27) and the rules and regulations issued by the Treasurer of the State of New Jersey, pursuant thereto.
5. I am aware that , if \_\_\_\_\_ does not comply with P.L. 1975, C127 (N.J.A.C. 17:27) and the rules and regulations issued pursuant thereto, that no monies will be paid by the State of New Jersey, County of Ocean, Township of Barnegat until an Affirmative Action plan is approved. I am also aware that the Contract may be terminated and \_\_\_\_\_ may be debarred from all public contracts for a period of up to five (5) years.
6. In the event my work force increases to 50 or more employees, I must contact the State Affirmative Action and complete an Employee Information Report.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name of Organization

IN COMPLIANCE WITH CHAPTER 33 OF THE LAWS OF 1977

The following constitutes the names and addresses of all stockholders in the corporation if the corporation is a Bidder, or partners of the Bidder is a partnership who owns 10% or more of the corporate stock of the Bidder of any class or of all individual partners in the partnership who own 10% or more interest herein.

In the event no stockholder or partner owns 10% or more, please so indicate at the appropriate space on this form.

If one or more such stockholders or partners is itself a corporation or is a partnership, the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% of more interest in the partnership as follows:

<u>NAME</u>	<u>ADDRESS</u>	<u>% OF PARTNERSHIP</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

NO STOCKHOLDER OR PARTNER OWNS 10% OR MORE OF THE CORPORATE STOCK OR OWNERSHIP OF THE BIDDER      CHECK HERE \_\_\_\_\_

I certify that the aforementioned information is correct:

\_\_\_\_\_  
Secretary or Partner

\_\_\_\_\_  
Corporation or Partnership

STATE OF NEW JERSEY

COUNTY OF \_\_\_\_\_

CITY, TOWN, BOROUGH OF \_\_\_\_\_ OF FULL AGE AND DULY SWORN ACCORDING TO LAW ON MY OATH AND SAY THAT:

I am \_\_\_\_\_ (title) of the firm of \_\_\_\_\_;  
the Bidder submitting the proposal for the said project and I executed the said Proposal with full authority to do so; that said Bidder has not, directly or indirectly, entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free, competitive bidding in connection with the said project and that all statements contained in said Proposal and in this affidavit are true and correct and made with full knowledge that the State of New Jersey relies upon the truth of the statements contained in said Proposal and in the statements contained in this affidavit in awarding the Contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such Contract upon agreement or understanding for commission, percentage, brokerage or contingency fee, except bona fide employees or bona fide established commercial or selling agencies maintain by \_\_\_\_\_ (name of contractor) (N.J.S.A. 52:34-45).

\_\_\_\_\_  
Printed Name of Affiant

\_\_\_\_\_  
Signature of Affiant

TO: TOWNSHIP OF BARNEGAT

DATE:

GENTLEMEN/LADIES:

The undersigned hereby declares that he/she has examined the specifications for the furnishing of:  
**UNIFORM RENTAL ON A WEEKLY BASIS – LAUNDERED UNIFORMS FOR THREE YEARS**  
and having examined the specifications, offers the following Bid:

<u>QUANTITY</u>	<u>PRICE</u>	<u>TOTAL</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

Price breakdown may be attached and made part of this form.

Delivery Date: \_\_\_\_\_

NOTE: Any exceptions must be noted in detail. Attach additional sheets if necessary. State here if there are any exceptions or substitutions offered.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Attached to this Bid Proposal you will find the required guarantee to accompany this Bid in the form of: \_\_\_\_\_

Check or bond issued by

In the amount of \$ \_\_\_\_\_

Name: \_\_\_\_\_

Telephone #: \_\_\_\_\_

Address: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**TOWNSHIP OF BARNEGAT  
OCEAN COUNTY  
900 WEST BAY AVENUE  
BARNEGAT, NEW JERSEY 08005  
CONTRACT DOCUMENT**

Service or Product to be provided: UNIFORM RENTAL PROVIDED ON WEEKLY BASIS  
LAUNDERED UNIFORMS FOR THREE YEARS

Vendor Name: \_\_\_\_\_

Vendor Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Vendor Telephone #: \_\_\_\_\_

shall provide the above stated service or product.

Authorized Contact Person: \_\_\_\_\_

Date of Award of Contract: \_\_\_\_\_

Resolution No.: \_\_\_\_\_

\_\_\_\_\_  
VENDOR NAME

service/products to the Township of Barnegat within the time limits of Bid specifications/proposals.

\_\_\_\_\_ shall submit all documents as required  
VENDOR NAME

by the State of New Jersey Local Public Contracts Law.

Authorized Signature: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

Township of Barnegat: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

Notary:

This document must be completed upon award of Contract and/or "Notice to Proceed"

**UNIFORM RENTAL PROVIDED ON A WEEKLY BASIS**  
**LAUNDERED UNIFORMS FOR THREE YEARS AS FOLLOWS:**

I. **UNIFORM STYLE:** Eleven sets of uniforms and two jackets per employee for approximately thirty-five (35) employees. Uniforms to consist of:

**Dickie\* Brand Pants:** Twill work pants of polyester cotton blend; brass zipper, button closure, waist band interlined for body and shape; two slack styled front pockets and two set-in hip pockets; slight taper. Color is dark blue.

**Dickie\* Brand Shirts:** Long-sleeved poplin shirts of polyester cotton blend, durable press with soil release. Colors are dark blue and light blue.

**Dickie\* Brand Jackets:** Fingertip length insulated jacket. Jacket laundered as required. Colors are to be dark blue and lime green. Lime green preferred.

**Dickie\* Brand Shorts (seasonal rental April 1 – November 1):** Twill work shorts of polyester cotton blend; brass zipper, button closure, waist band interlined for body and shape; two slack styled front pockets and two set-in hip pockets. Color is dark blue.

All uniform shirts and jackets above to have permanently affixed name tag and logo located above front chest pocket areas.

Eleven sets of executive uniforms for one employee (Code Enforcement). Uniforms to consist of:

Shirts: Executive style permanent press polyester cotton blend: colors white blue

Pants: a. Executive style permanent press polyester cotton blend: colors grey, dark blue and black

Eleven sets of executive uniforms for one employee (Superintendent of Public Works). Uniforms to consist of:

Shirts: Executive style permanent press polyester cotton blend: color grey  
a. Five (5) short sleeve  
b. Six (6) long sleeve

Pants: Relaxed fit jeans: Style #PD60 – PW (prewashed indigo)

Eleven sets of executive uniforms for one employee (Utility Manager/Manager of Municipal Operations). Uniforms to consist of:

Shirts: Five (5) long sleeve polo shirts. Color: navy blue  
Six (6) short sleeve polo shirts. Color: navy blue

Pants: Relaxed fit jeans: Style #PD60 – PW (prewashed indigo)

Two sets of mechanic's overalls for Mechanic. Dickie\* Brand permanent press 65% polyester and 35% cotton. Color to be navy blue.

One set of overalls for Water/Sewer employees. Dickie\* Brand permanent press 65% polyester and 35% cotton. Color to be navy blue.

One set of overalls for Water/Sewer employees to be EXCEL FR Flame-Resistant ARC Rating ATPV 11.2 calories/CM<sup>2</sup> - Dickie\* brand. Color to be navy blue.

## II. DETAILS OF SERVICES

- A. All uniform items named above must be available in sizes ranging from small to triple extra large (S – XXXL)
- B. All uniform items to have care and size labels permanently affixed
- C. All repairs, maintenance and replacements to be included
- D. It should be noted that in any instance where a brand name is given, it is given only as an example and Bidder may Bid an "OR EQUAL" equivalent product, **except where CarHart name is used.**
- E. Vendors will be required to submit a sample of each uniform item including coveralls and tee shirts, to the Public Services Supervisor no later than two days prior to Bid opening. Vendors can pick up samples on the day of the Bid opening. If not picked up within one week of Bid opening, they will become the property of Barnegat Township.
- F. In order to assure proper fit, each employee must be individually measured by the vendor representative on Township premises at a time convenient to the Township.
- G. **All uniforms and lockers are to be NEW items at the start of this Contract.**
- H. Number of personnel is approximate. Units to be used will be a minimum of twenty (20) and maximum of thirty-five (35). **MINIMUM AMOUNTS ARE NOT GUARANTEED.**
- I. All uniforms to be picked up from and delivered to the Public Works Garage at 900 West Bay Ave., Barnegat, NJ and the Barnegat Utilities Office at 10 Water St., Barnegat, NJ between the hours of 7:00 am and 2:30 pm. Vendor to provide individual lockers with locks and keys and soil bins at both locations.
- J. The Bidder shall indicate the number of calendar days within which they guarantee delivery after the award of the Contract. The time of delivery will have considerable effect on the awarding of the Contract.
- K. Bidder shall indicate the day of the week in which pickups and deliveries will be made.
- L. Any exceptions to these specifications must be detailed on an exception sheet supplied by the vendor.

- M. THE TOWNSHIP RESERVES THE RIGHT TO CANCEL SAID CONTRACT UPON THIRTY (30) DAYS WRITTEN NOTICE.
- N. The term of the Contract is for three (3) years from the date of the award.
- O. The only binding obligation of the Township to the Bidder is the effect of a purchase order signed by the Township Finance Officer certifying that funds are available in the Municipal budget to purchase any item covered by the Contract.
- P. Any questions concerning the uniforms can be directed to Roger Budd @ 609-698-6185 ext. 12 or Michael Ball @ 609-698-0080 ext. 121.

III. OPTION TO PURCHASE/RENT RELATED ITEMS OR SERVICES

Provide price for purchase of listed items on an as-needed basis:

CarHart\* Brand Insulated Coveralls: 100% cotton duck; 100% nylon lining with polyester fill; two-way heavy zipper; bi-swing back zipper legs; faced cuffs with elastic inserts at waist. Color to be tan or orange. Orange preferred

Hanes\* Brand Tee Shirts: 100% preshrunk cotton. Color to be lime green with Township logo silkscreened on right chest pocket area.  
 Insulated Hooded Sweatshirts with Township logo. Colors to be lime green and dark blue

Wiper's: Provide wiper and fender cover service

Rugs/Mats: Provide weekly cleaning of 3' x 5' rugs, 3' x 10' rugs, 4' x 8' rugs

\*IT SHOULD BE NOTED THAT IN ANY INSTANCE WHERE A BRAND NAME IS GIVEN, IT IS GIVEN ONLY AS AN EXAMPLE AND BIDDER MAY BID AN "OR EQUAL" EQUIVALENT PRODUCT.